

New England Supply Chain Conference

Monday October 3, 2016 | Marlborough, Massachusetts

Supply Chain Training & Development in Your Own Backyard!

A One-Day Local Conference - Special Member rate: \$250



[Event Details](#)

[Registration](#)

[Topics & Speakers](#)

[Contact Us](#)

2016: ALL-STAR CONFERENCE (#1 or #2 Rated Speakers only, from the past 12 years,
as rated by the attendees = and with all new cutting-edge content!)

Join us Monday October 3, 2016 for the [New England Supply Chain Conference and Exhibition](#) All-Star Event. This conference brings together the top-rated All-Star speakers from previous years to cover today's trending cutting-edge topics. Join us as we discuss:

1. Supply Chain Risk Mgt, Supply Chain Compliance, & Microsoft Office Tools,
2. Negotiations
3. Operations Management
4. Project Management
5. Economic outlook, Metrics, and much more!

Check-out our website, www.nescon.org, for the complete agenda and other event details. This event brings together professionals from all of New England, and promises networking, interactive learning, and insight from industry professionals. **You can register on-line only through THIS Wed September 28, 2016 – after that it can only be done at the conference/walk-in!** Only \$250 (discounted from \$260 = for members only) for the entire day (sessions, meals, networking, etc). Register now, before the on-line registration shuts off!

NEW ADDITION: This year's Grand Prize at the raffle (donated by Atlas Travel) is TWO American Airline tickets to anywhere in the Continental USA, Canada, Bahamas, Bermuda, Mexico, or the Caribbean!!

Register Today!

Hosted by:



APICS-Boston Chapter * North Shore
Chapter * South Shore Chapter



ISM—Greater Boston, Inc.
Northeast Supply Management Group



**NEW ENGLAND SUPPLY CHAIN
CONFERENCE & EXHIBITION**

Conference Chair

- Ken Glasser, Axcelis Technologies, APICS-NS

Conference Co-Chair

- Diane Cotter, ISM-NH & NSMG
- Joanne Brennan, APICS-Boston

Steering Committee

- Craig Colson, ISM-RI, NSMG
- Diane Cotter, ISM-NH & NSMG
- Adrienne Galbraith, APICS-NS
- Julie Hale, ISM & NSMG
- Bernie Hennessy, NSMG
- Dave Kriz, ISM-GB & NSMG
- Dave McGrath, ISM-GB
- Deb Paton, APICS-SOSH
- Lee Petri, NERT, CSCMP
- Dave Rivers, APICS-Boston

New England Collaborative

- APICS Boston Chapter
- APICS North Shore Chapter
- New England Roundtable: Council of Supply Chain Mgt Professionals (CSCMP)
- Northeast Supply Mgt Group (NSMG) special interest group of ISM
- APICS South Shore (Collaborator)
- ISM-Greater Boston (Collaborator)

Premier/Platinum Sponsor & Exhibitor 2016:

- Synergy Resources



2016 Exhibitors & Sponsors (so far!)

- APICS-North Shore
- Atlas Travel
- C3 Solutions
- CastleHill Managed Risk Solutions
- Index Packaging
- Maine Maritime Academy
- Smart Software
- Synergy Resources
- Unicorr Packaging Group
- Worcester Polytechnic Institute
- ISM-Greater Boston
- More to come – you could be in this spot!



Also, don't forget our Sunday Night Reception on Sun Oct 2 @ 7 PM (INCLUDED!!) Monday Oct 3 schedule is below:

Schedule	Sessions	Presenter	Topic
7:30 to 8:15 am	Registration & Breakfast	EDUCATIONAL EXHIBITS OPEN (7:30 am to 4:30 pm)	Please visit our exhibitors and you will not only be educated on the latest cutting edge technologies, but you will also be eligible to win some great prizes from the conference!
8:15 to 9:45 am	Welcoming & Morning Keynote	Jeffrey B. Carr Corporate President & Economist, EPR	Economic Outlook: A New England Perspective
10:00 to 11:15 am	1A	Roy Anderson Executive Vice President, MetaProcure	Mitigating Supplier Risk
	1B	Mary Kachinsky, C.P.M., CPSM VP of Strategic Sourcing and Operations, FORMA Therapeutics & Brian O'Connor, CPSM, C.P.M., CPIM Global Director of Supply Chain Management, Lonza Biologics	Negotiation 101: Basic Elements for Negotiation Success
	1C	Carol Ptak, MBA, CFPIM, CIRM, Jonah, CDDP, CDDL Partner, Demand Driven Institute, LLC	Precisely Wrong – The MRP Challenge In the 21st Century
	1D	Richard G. Weissman, C.P.M. Director of Corporate Education & The Center for Leadership, Endicott College	Project Management 101 for Supply Management Professionals
	1E	Bruce Arntzen, Ph.D. Executive Director of MIT Supply Chain Management Program, MIT Center for Transportation & Logistics	Stocks are Soaring (for now). Simple Steps to Get Your Supply Chain Ready for the Next Crash!
	1T	TBD	TBD
11:30 am to 1:15 pm	Keynote & Lunch	Andy Pratico International Business Development Manager, Synergy Resources	Cut Through the Sales Hype – The BEST Approach to ERP Selection (sponsored by Synergy Resources)
12:30 to 4:00 pm	Dessert & Snacks across from the Exhibit Hall		

1:30 to 2:45 pm	2A	Steven Roberge Director of EHS, Axcelis Technologies, Inc.	Supply Chain Compliance (Updates for 2016!)
	2B	Mary Kachinsky, C.P.M., CPSM VP of Strategic Sourcing and Operations, FORMA Therapeutics & Brian O'Connor, CPSM, C.P.M., CPIM Global Director of Supply Chain Management, Lonza Biologics & Karen Fedele, CPSM, C.P.M., MICIPS Head of Integrated Procurement Solutions, Shire Biopharmaceuticals	Intermediate Negotiations: Characteristics of Supply Chain Partnerships
	2C	Michael D. Ford, CFPIM, CSCP, CQA, CRE, CQE, ACP, CPSM Principal, TQM Works Consulting	Lean Six Sigma Performance Metrics
	2D	Daniel A. Marino, CPIM Senior Partner, Marino Associates, LLC	Intermediate Project Management: How to Use Project Management/Project Teams to Improve Operational Excellence!
	2E	David Jacoby, CTL, CEP, CFPIM, CSCP, CIRM, C.P.M. President, Boston Strategies International	The Impact of Energy Prices on Logistics & the Global Supply Chain
	2T	Mark Lilly Owner, Synergy Resources	What's Gone Wrong in the ERP Industry? Introducing the Next ERP Paradigm!

3:00 to 4:15 pm	3A	Mary Ellis Senior Trainer, New Horizons Computer Learning Centers	Using Excel Pivot Tables & Other Tools to Make Your Data Work for You (Simplified for Today's Business Environment!)
	3B	Jonathan Hughes Partner of Strategic Sourcing & Supply Chain Management Practice Leader, Vantage Partners	Advanced Negotiations – Creating Leverage with Single and Sole Source Suppliers!
	3C	Anthony Zampello, CPIM, CIRM, CSCP President, Zampello and Associates	Sales & Operations Planning: The Basics & Real World Challenges of Implementation
	3D	Alan G. Dunn, CPIM 2015 APICS Chairman of the Board of Directors, and President & Chairman of GDI Consulting & Training Company	Advanced Project Management: Integrating Behavioral Change Management Capabilities Into Your Projects
	3E	Judith Taylor, CPIM, CIRM, CSCP Instructor & Supply Chain Professional	Optimizing Your Distribution Network – Now and In The Future (A Case Study)
	3T	TBD	TBD
4:30 to 4:45 pm	Raffle & Exhibitor Drawings in Exhibit Hall		